SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY

SUBJECT: Change Order Request to Purchase Order No. 53128 (Staff Recommends Approval).

REQUESTED ACTION: Approve change to increase total by $5,000.00

☐ Work Session (Report Only)   **DATE OF MEETING:** 9/8/2009

☒ Regular Meeting   ☐ Special Meeting

CONTRACT: ☒ N/A   Vendor/Entity: _____

Effective Date: _____   Termination Date: _____

Managing Division / Dept: _____

BUDGET IMPACT: $5,000.00

☐ Annual   **FUNDING SOURCE:** _____

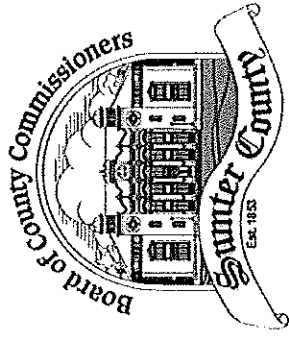☐ Capital   **EXPENDITURE ACCOUNT:**   001-415-519-6400

☐ N/A

HISTORY/FACTS/ISSUES:

The SAN we were quoted was $82,650 which included three units which accounted for 10.8TB of raw storage with 1 year standard warranty on all three units. The new solution is $89,650 using the same platform with larger drives which equates to 16.2TB of space with 3 year standard support on all three units. This also includes 1 day of training in Florida, location yet to be determined. We can get 2 years of warranty on all three units, over 5TB of extra space and training for 1 person. If we bought 3 years standard on the existing quote, it is about $5,000.

Exhibit A

CHANGE ORDER REQUEST FORM

PO Number   53128
Vendor   DSM
PO Amount $107,578.00
Net Change Amount (-/+) $5,000.00

PLEASE CHANGE THE FOLLOWING ITEMS

Item Number	From Quantity	To Quantity	From Unit Price	To Unit Price	From Account Code	To Account Code
001-415-519-6400	3	1	$27,550.00	$87,650.00		

PLEASE ADD THE FOLLOWING ITEMS

Item	Account	Description	Quantity	Unit Price	Amount

Anette Kirkpatrick
Original Requestor's Signature

Cancel Entire Purchase Order ☐

Cancel Item Numbers _____

Reason/Justification/Special Instructions:
The SAN we quoted was $82,650 which included three units which accounted for 10.8TB of raw storage with 1 year standard warranty on all three units. This new solution is $89,650 using the same platform with larger drives which equates to 16.2TB of space with 3 year standard support on all three units. This also includes 1 day of training in Florida, location yet to be determined. We get 2 years of warranty on all three units, over 5TB of extra space and training for 1 person. If we buy 3 years standard on the existing quote, it is about $5,000.

Signature/Approvals

Revised: 8/26/08

_____
Department Head

_____
Date

_____
Division Director

_____
Date

Karen Farmer
Budget & Purchasing Dept.

9-1-09
Date

[signature]
County Administrator

9/1/09
Date

Revised: 8/26/08

PURCHASE ORDER

PLEASE FURNISH MERCHANDISE BELOW FOR THE ACCOUNT OF

BOARD OF SUMTER COUNTY COMMISSIONERS

53128

910 N. MAIN STREET, ROOM #201   **TELEPHONE 352-793-0200**

BUSHNELL, FLORIDA 33513-9402

TO

3676

DSM

DATE August 7, 2009

DEPT. Information Technology

BY

FUND	ACCOUNT NO.	QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
001	415-519-5200	1	VMWARE-Licensing VS4-ENT-P6-AK-C	20,548.00	20,548.00
001	415-519-5200	1	VMWARE-Licensing VS4-ENT-P6-AKGSSSC	4,380.00	4,380.00
001	415-519-6400	3	HP Lefthand P4500 3.6TB SAS Storage System	27,550.00	82,650.00

TERMS:

TOTAL 107,578.00

BOARD OF SUMTER COUNTY COMMISSIONERS

DELIVER TO: 960 N Main St
Bushnell FL 33513

AUTHORIZED BY:

NOTE: ONLY ORIGINAL INVOICES WILL BE CONSIDERED FOR PAYMENT

THIS IS TO CERTIFY THAT THE ABOVE GOODS WERE RECEIVED AND THAT THEY WERE OF THE QUANTITY AND QUALITY ORDERED AND PAYMENT FOR SAME IS HEREBY APPROVED.
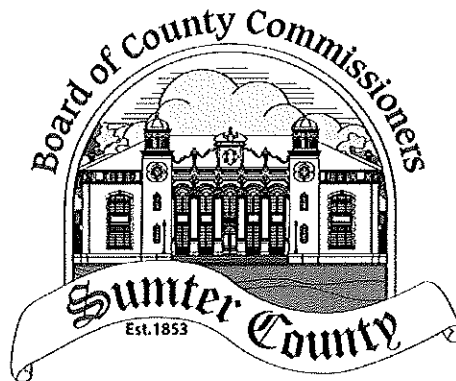
BY: _____ DATE: _____
OFFICER OR DEPT. HEAD

LeftHand
NETWORKS

Storage Expansion

For

Board of County Commissioners
Sumter County
Est. 1853

≡GSA ★
Federal Supply Schedule

Prepared by:

DSM

6810 New Tampa Highway
Lakeland, Florida 33815
www.dsm.net

August 31, 2009

RE LeftHand Networks P4500: iSCSI Storage Nodes

16.2TB Raw Storage

Part Number	Product Description	List Price	Sumter BOCC Price	Qty	Extended
AT011A	HP LEFTHAND P4500 10.8TB SAS VIRTUALIZATION SAN SOLUTION	$60,000.00	$51,650.00	1	$51,650.00
AT020A	SHP P4500 5.4TB SAS VIRTUALIZATION SAN EXPANSION NODE	$36,600.00	$31,450.00	1	$31,450.00
HA110A3 8W7	HP LEFTHAND P4300, P4500 SAN SOLUTION SUPPORT PLUS 24 - PREM. 24X7, 3 YEAR TOTAL SUPPORT UPLIFT	$3,597.00	$3,050.00	1	$3,050.00
HA110A3 8W9	HP LEFTHAND P4300, P4500 SAN EXPANSION NODE SUPPORT PLUS 24 - PREM. 24X7 3 YEAR TOTAL SUPPORT UPLIFT	$1,798.00	$1,500.00	1	$1,500.00
TOTAL					$87,650.00

NOTE: Price savings from GSA pricing is $9,245.25

Retail Total: $101,995.00

GSA Price: $96,895.25

Sumter Price: $87,650.00

Includes: 16.2TB of Raw Storage
                3 years of Premium Support (24x7)
                1 Day of Training in Florida
                VSA licenses (Qty: 2)

LeftHand
NETWORKS

Designed to perform in small and mid-tier enterprises as well as it does in larger enterprises, the HP Lefthand P4500 delivers unprecedented flexibility with multiple capacities and drive options ranging from 4 to 8 TB. This compact, high performance storage node can be integrated seamlessly into any LeftHand SAN, allowing you to manage your entire storage infrastructure from a single pane of glass.

The high density, energy-efficient HP Lefthand P4500 delivers everything you expect from an enterprise-class SAN while reducing the complexity and scheduled downtime associated with high-price solutions. Avoid painful configuration changes like controller upgrades, expensive software add-ons, and paying up front for future growth. Scale performance, capacity, and availability by simply adding more HP Lefthand P4500's to your SAN with no application downtime.

Build a SAN that combines high-performance SAS drives for transactional data with cost-effective SATA drives for high-capacity file storage and migrate data online between them as your business needs dictate.

- **2U, 8 drives**
- **4.0 TB SATA, 6 TB SATA 8.0 TB SATA**
- **Superior Data Availability**
  Network RAID Synchronous Replication, Remote Copy Asynchronous Replication with Bandwidth Throttling, Snapshot, Online Volume Migration, Online Software Upgrades, Self-Healing Storage
- **Scalable Performance**
  Storage Clustering, Self-Optimizing Performance, Adjustable Rebuild Rates
- **Simplified Scalability and Management**
  Centralized Management, Auto-Grow Volumes, Online Volume Migration, Thin Provisioning 2.0, Volume Cloning
- **Enterprise Class Hardware**
- **Enterprise Class Support**